

Chairman Julius Genachowski
Commissioner Meredith Attwell Baker
Commissioner Mignon Clyburn
Commissioner Michael J. Copps
Commissioner Robert M. McDowell
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Re: October 22nd Open Meeting

October 14, 2009

Dear Chairman Genachowski, Commissioners Baker, Clyburn, Copps and McDowell;

We represent the voices of thousands of workers who are building and supporting the Internet infrastructure that is the promise for our country, for our economy, for our jobs and for opportunity in our communities. We are the companies who serve as suppliers and partners in building the broadband infrastructure for the United States. We have supported the principle of an open Internet, and we share the values mandated by Congress and the Obama Administration that all Americans should have access to a broadband connection to the Internet. The benefits of broadband are invaluable for free expression and communication, for education and creative endeavors, and for innovative business opportunities. We believe that public policy proposals should be strenuously examined to ensure they meet the goal of getting 100 percent of Americans connected while continuing to maintain an open Internet for all users.

Thus, we are very concerned that the FCC is preparing to propose new regulations on October 22nd that could undermine the chance to meet the goal of extending broadband access to 100 percent of America. Until now, the innovators who are building the Internet and creating the advancements in telemedicine, education and the vast array of other online products and services have done so in an environment driven by competition and innovation. We believe government's role in the Internet should be to support investment, jobs and new technologies, especially if they increase the opportunity for all Americans to connect online.

Preliminary FCC estimates show that the total investment required to expand broadband service to all Americans is tens, if not hundreds, of billions of dollars. If Internet companies are prohibited from continuing to offer advanced and well-managed networks where new applications and services have flourished, then there will be no incentive to make meaningful investments that further develop and expand rapidly evolving broadband infrastructure. Public policy should encourage more investment to expand access to the Internet, whether it is access through a cell phone, a laptop, a PC or any new device that we have yet to imagine.

If the FCC takes a prescriptive approach to new regulations, then it could place itself in the position of being the final arbiter of what products and services will be allowed on the Internet.

In the midst of the ongoing economic turmoil, it is amazing that over the past two years broadband service providers invested approximately \$120 billion and the broadband/IT sectors created nearly half of all new American jobs in 2008. The FCC should keep this phenomenal record of investment and job growth in mind when considering how to ensure the Internet continues to be an engine for economic success.

We are proud to be among the countless entrepreneurs who have enabled the creation of jobs and the launch of small businesses as part of this investment. New regulation could adversely impact those of us who supply vital network services, networking gear, and other devices and equipment used in building and maintaining networks. We are providing jobs for the 21st century right now, and this must continue to be a key element of the Internet's future development.

We, as vendors supporting the progress of our high-tech revolution and as the companies providing jobs that are the foundation for America's future economic growth, would like to reiterate that we stand behind the FCC in its pursuit of open and universal broadband access. We welcome the opportunity to work together to achieve the task set forth by Congress to connect all Americans to the Internet. Proposals for new regulations should support the ongoing success of the Internet and of the industry, encourage competition and new investment, and applaud the imagination and innovations that have created a vibrant Internet for everyone.

Respectfully submitted,

2 Wire, Inc.

Acision LLC

ACT 1 Group

ADC

ADTRAN

Alcatel-Lucent

Applied Computer Solutions (ACS)

Argent Associates, Inc.

ASAP Staffing LLC

ATC Logistics and Electronics

Cadence Industries

Ciena Corporation

Cisco Systems, Inc.

Collabera

Commscope

Communications Test Design, Inc.
(CTDI)

Convergys Corporation

Corning

Dennis O. Harris and Associates

Ericsson Inc.

Futurewei Technologies, Inc.

GENBAND, Inc.

Genesis Networks Enterprises, LLC

Goodman Networks

Group O, Inc.

Kelly Mitchell Group, Inc.

KGP Logistics

KMM Telecommunications

Lineage Power

MasTec

Metaswitch Networks

Motorola

Nokia Inc.

Nokia Siemens Networks US LLC

Symmetricom, Inc.

TCIM Services

Telamon Corporation

Tellabs

Trillion Communications

TriNet Communications, Inc.

Underground Construction Co. Inc.

Verti Technologies

Westell Technologies

Worldwide Technology/TelcoBuy

Cc: Speaker of the House Nancy Pelosi
Senate Majority Leader Harry Reid
Chairman John J. Rockefeller
Chairman Henry Waxman

U.S. House Minority Leader John Boehner
Minority Leader Mitch McConnell
Ranking Member Kay B. Hutchison
Ranking Member Joe Barton